Perdue AgriBusiness LLC

Rail Industrial Access

Michael Todd, AICP | Rail Programs Director

September 2025

DRPT
VIRGINIA DEPARTMENT OF RAIL AND PUBLIC TRANSPORTATION



Source: https://www.perdueagribusiness.com/

Perdue AgriBusiness LLC

City of Chesapeake

- One of the largest food companies in the US:
  Cooking oils, soy and grains to international markets
- Chesapeake proximity to a deepwater terminal made VA most suitable for investment
- $62M Investment | Requesting $750k
- Construct Over 2,000ft of New Track

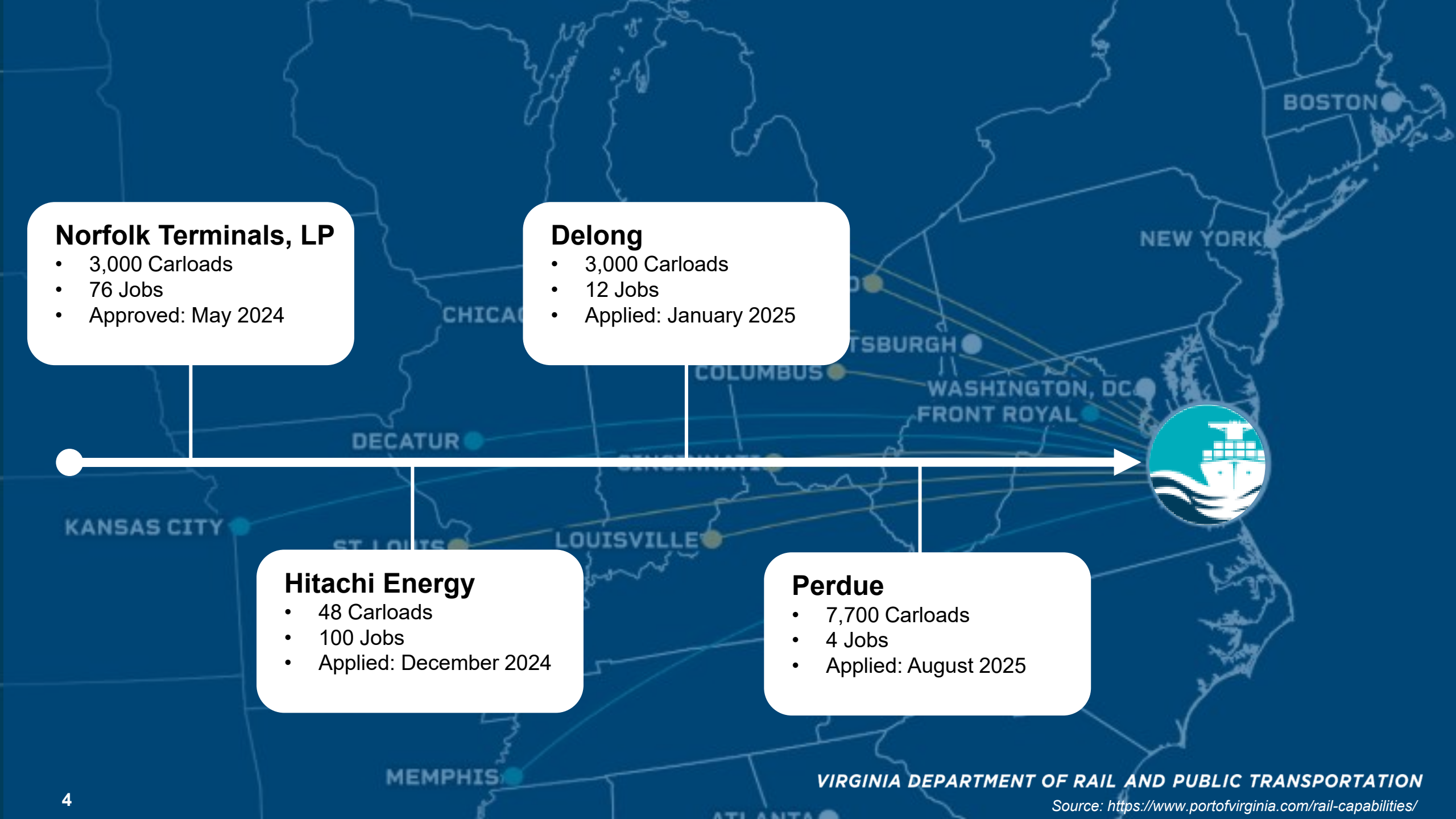




Source: https://www.perdueagribusiness.com/

Rail Investment Decision…

- Soybean demand outpacing VA production
- Rail ideal for shipments from Midwest
- Dual Rail Access
- Water Access
  - Deepwater Terminal
  - Barge Service



Norfolk Terminals, LP
- 3,000 Carloads
- 76 Jobs
- Approved: May 2024

Delong
- 3,000 Carloads
- 12 Jobs
- Applied: January 2025

Hitachi Energy
- 48 Carloads
- 100 Jobs
- Applied: December 2024

Perdue
- 7,700 Carloads
- 4 Jobs
- Applied: August 2025

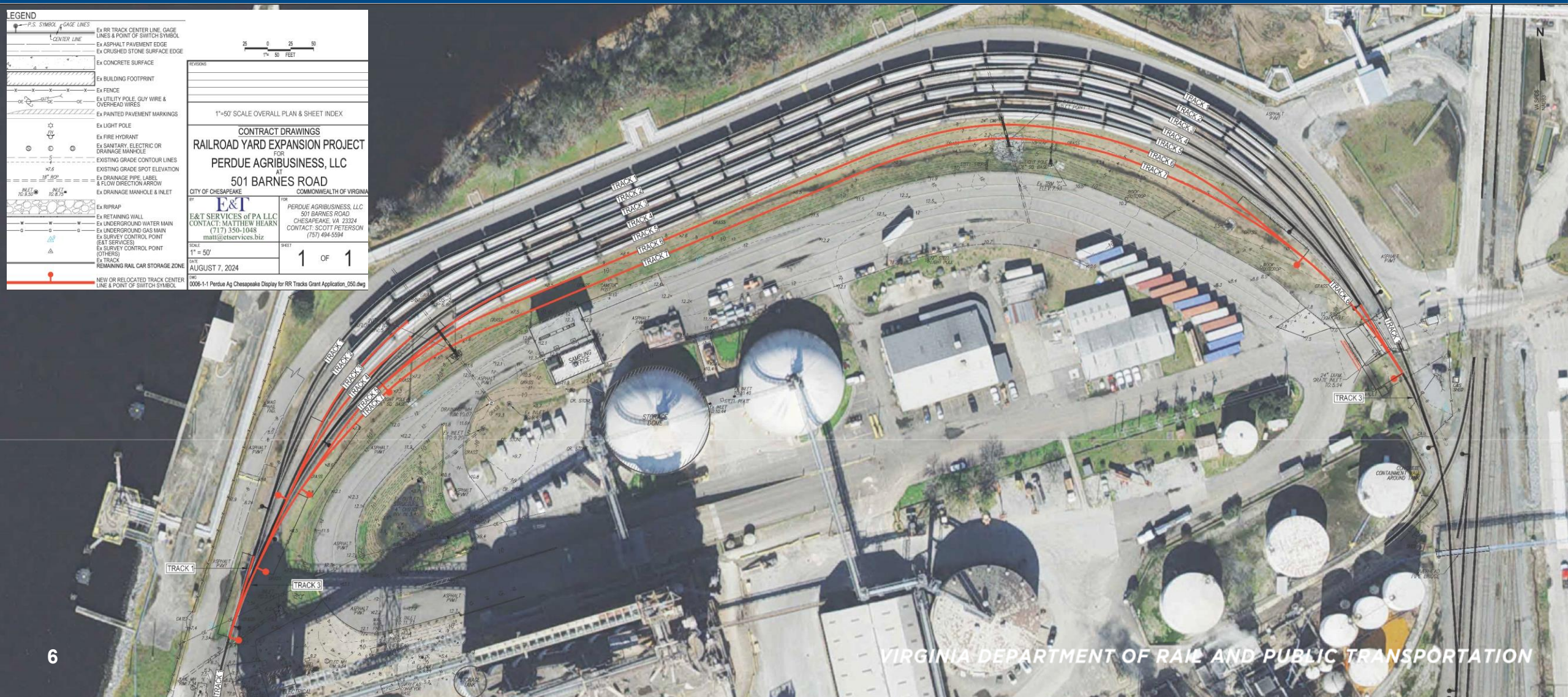
Source: https://www.portofvirginia.com/rail-capabilities/



Project Details

- $61.9M Total Investment
  - Crushing / Oil Processing
  - Second Storage Pit
  - More Efficient Loading / Unloading
  - Transload Facility
- Rail
  - $3.1M
  - Construct 2,085 ft of New Track
- Request
  - $750,000

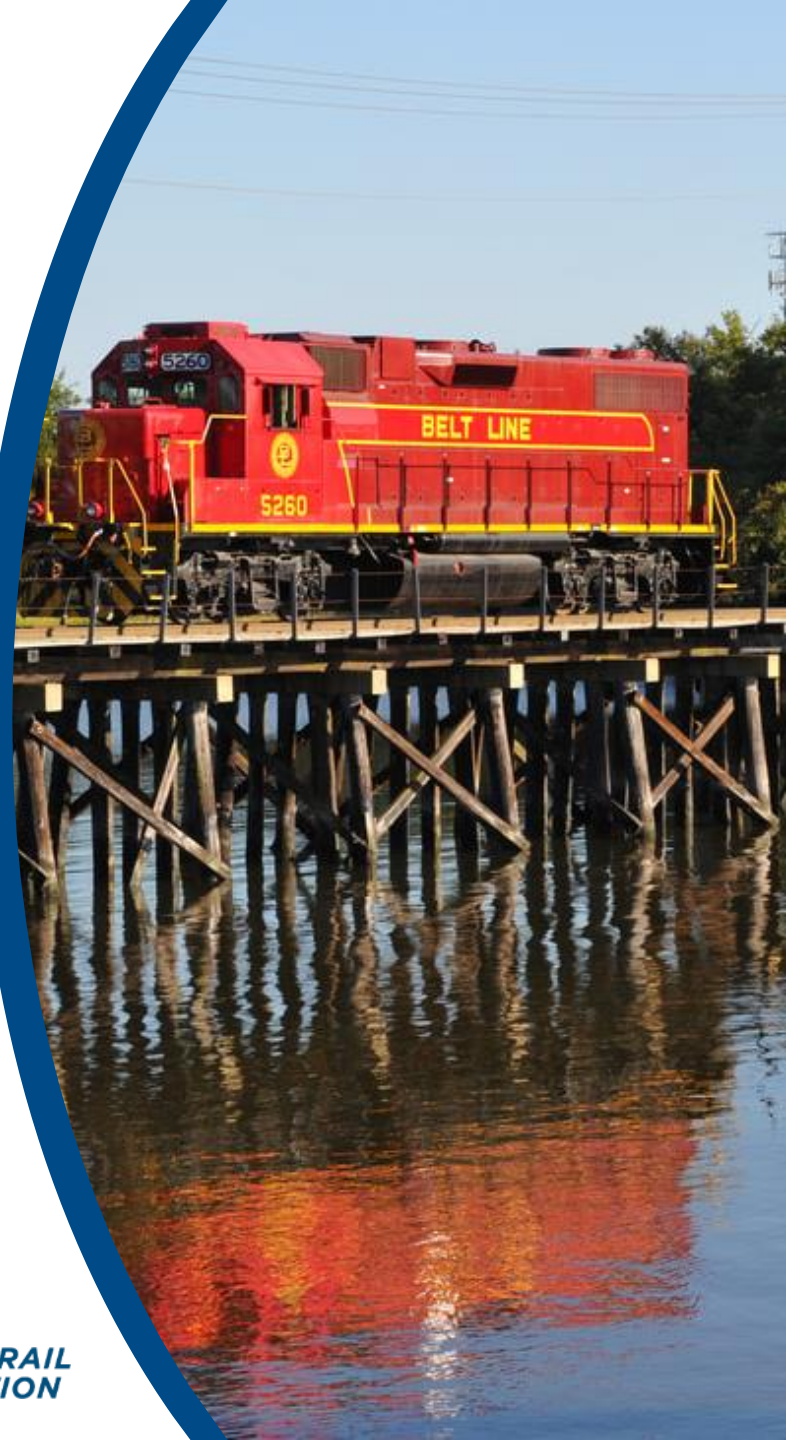
Site Details



Project Score

Categories	Performance Data	Score	Max
Carloads	7,700	20	20
Jobs	4	8	20
Transportation % of Total Investment	< 3%	10	10
Private % of Rail Investment	76%	10	10
Local Unemployment	VA avg. + 0.9	8	20
Economic Development Area	Yes	10	10
Shortline	Yes	10	10
TOTAL*		**76**	**100**

*Minimum Total Score of 50 Points Required for Recommendation



Recommendation

Today

- Recommend Project

Next Month

- Resolution of Approval

Next Step

- Execute Grant Agreement

